

HOTELS & LEISURE

Hospitality industry presents a wide range of legal issues to be taken into account when starting or operating a business.

Our services

Our Hotels & Leisure legal team offers comprehensive legal services to both domestic and foreign or international owners, developers, and managers or operators of hotels and residential developments, leisure resorts and country clubs etc.

Our hospitality associates are ready to handle all legal aspects of such projects, including investing in hotel development projects, acquisition of the land plots, drafting exclusive hotel development contracts, advising on and negotiating hotel management and technical assistance agreements etc.

Our hospitality attorneys are able to compliment various project models

with special strategies to meet short- and long-term business objectives, as well as to adjust standard contract forms to imperative Ukrainian law requirements and the ever-changing market conditions.

We are able to deal with different aspects of commercial activities connected with hotel development projects including tax, corporate, investments, labour, intellectual property, and competition in addition to providing advice on project structuring.

Our Hotels & Leisure legal team strives to keep abreast of the latest industry trends, market dynamics, and competitive factors that affect the hospitality business in Ukraine and worldwide.



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Recent representative experience

Client: Ukrainian developer

VKP represented a Ukrainian developer, while agreeing upon the terms and conditions of its cooperation with several international hotel operators representing worldwide international hotel brands. Upon completion of consultations and negotiations in respect of entering into a hotel management agreement, the Ukrainian developer has entered into a more financially profitable and legally safe hotel management agreement with one of the international operators.

Client: Ukrainian owner

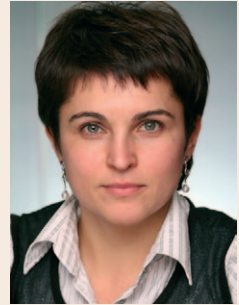
VKP represented a Ukrainian owner in negotiations with a general contractor with regard to construction of a SPA Hotel and Residential Resort and setting thereof into operation in resort zone of Ukraine. As of today, the said project is at a further stage of development.

Client: Ukrainian developer

VKP represented a Ukrainian developer in negotiations with an owner of an international hotel brand regarding development of a 3* hotel chain in Ukraine, including, but not limited to, participation in negotiations and agreeing upon a memorandum of understanding, an exclusive development agreement, a framework management agreement, individual franchise/license agreements, individual service agreements, individual management agreements.

Client: Ukrainian developer

VKP represented a Ukrainian developer in negotiations with an owner of an international hotel brand regarding the development of a 4* hotel, including, but not limited to, legal analysis and negotiating a memorandum of understanding, legal analysis of the management agreement, developing strategy for contractual negotiations, participation in negotiations and agreeing upon the management agreement. The contract is currently being finalized.



**Dr. Tatyana
Slipachuk**

Partner

slipachuk@vkp.kiev.ua



**Nataliya
Mykolska**

Senior associate

mykolska@vkp.kiev.ua

Further Information

Details on our practice, including services and projects, publications by our associates and news can be found on our web-site

www.kisilandpartners.com

Leonardo Business Centre
17/52-A B. Khmel'nitskogo St.
Kyiv 01030 Ukraine

Telephone: +380 44 581 7777

Fax: +380 44 581 7770

E-mail: vkp@vkp.kiev.ua

www.kisilandpartners.com